



D Y PATIL
UNIVERSITY
ONLINE
SAVE ME MOKSH

Date: 20-04-2023

PLACEMENT NOTICE

Dear Students,

Greetings from D.Y.Patil University School of Online.

Grab this Opportunity in FFITJEE DNA for our organization in our Admissions/Marketing team.

Sharing a brief about our company and JDs for the required candidates.

Kindly let us know when we can conduct the process of recruitment which will include written test, GD & PI. If possible, please provide us some resumes which we can shortlisted for expediting the process.

About the role - Business Development Executive

- Frontline Warriors -- Yep, you read that right. Candidate will be the face of the organization in terms of dealing with the potential clientele.
- Astute Problem Solvers – candidate will be expected to solve dynamic problems on-spot, the type of decision making that is in-built and can't be drummed into.
- Resourceful -- Candidate need to have a knowledge base that enables to hold a conversation about anything and everything under the blue sky.

- Communication Skills - Candidate should be fluent in English. Team building and customer can be winning by communication skills and quick thinking etc.
- Candidate should be more enthusiasm towards work.

Key responsibilities would involve:

- Cold calling prospects provided matching the set targets.
- Maintaining the conversion ratio from cold leads to paid registrations via an ethical approach.
- Achievement of daily / weekly targets
- organizing outdoor events
- Lessening with schools & feeder societies Etc.

Preferred Candidates

- Accustomed to working in a fast- paced environment, Need Hustlers
- Any Graduate/PG from Any field but preferably MBA/BBA.

Regards

Prashant (9004845672)

HOD- Admissions

FIITJEE Ltd



Authorized signatory